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	FILE Heeling
	27 November 1968
	MEMORANDUM FOR THE RECORD
	SUBJECT: Briefing of Procurement Division, O/Logistics 14 November 1968
25X1	1. Present were Messers. Meloon, Blake, O/Logistics; 25X1 Messers. Bannerman, O/DDS.
25X1	gave the briefing and presented the Procurement Comparative Statistics of FY 67 and FY 68. Procurement Division was busier in FY 68 but the statistics are somewhat artificial due to a change in counting contracts because of the decentralized procedures. TSD counts contracts in a different way from Logistics.
	3. June procurement problems remain with us and probably always will. Logistics was able to meet the June demands in FY 68. As a result of contract negotiations there was a real cost reduction of 2.7 million dollars in FY 68. This can be compared to the cost of running the Division 25X1
	4. There has been steady improvement in management programs of procurement. The most noteworthy has been the time reduction in contract payments. Finance now pays invoices directly unless Logistics indicates the performance is poor. This system applies to cost-type only contracts and manufacturers are paid in less than 30 days.
	5. Mr. Bannerman urged Logistics to latch on to any surplus equipment that we might anticipate using in Southeast Asia.
	6. Attached are seven (7) charts covering the Procurement Comparative Statistics of FY 67 and FY 68.
	Orig - DD/S Subject w/atts 1 - DD/S Chrono
	7 Atts

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GROUP 1 Excluded from automais: downgrading and declassification